UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK	
PLAYTEX PRODUCTS, INC.,	X : : : : : : : : : : : : : : : : : : :
Plaintiff,	: 08-civ-1532 (WHP) (THK)
- against -	: First Complaint Filed by Playtex Products, Inc.
THE PROCTER & GAMBLE COMPANY,	Plaintiff Demands Trial by Jury
Defendant.	: :
	: x

Pursuant to the Stipulation and Order to realign the parties endorsed by the Court on September 2, 2008, Plaintiff Playtex Products, Inc. ("Playtex") alleges for its complaint, upon personal knowledge as to its own actions and upon information and belief as to the actions of defendant The Procter & Gamble Company ("P&G"), as follows:

### INTRODUCTION

1. This is an action seeking injunctive relief and damages for willful false advertising in violation of § 43(a) of the Lanham Act, 15 U.S.C. § 1125(a).

### THE PARTIES

- 2. Playtex is and was at all relevant times a Delaware corporation headquartered in Westport, CT.
- 3. Playtex has been manufacturing tampons since 1968 and has been an industry leader in the plastic applicator segment for years with its Gentle Glide product.

- 4. Since May 2007, Playtex has marketed and sold an improved version of its flagship Gentle Glide plastic applicator tampon product ("New Gentle Glide"), in interstate commerce and in this judicial district.
- 5. P&G is and was at all relevant times an Ohio corporation headquartered in Cincinnati, Ohio.
- 6. In 2002, P&G entered the plastic applicator segment of the tampon market with the launch of its Tampax Pearl product in the United States.
- 7. Since October 2005, P&G has marketed and sold an allegedly improved version of its Tampax Pearl product ("New Pearl") in interstate commerce and in this judicial district.
- 8. Playtex and P&G are the two principal competitors in the plastic applicator tampon market segment.

### **JURISDICTION AND VENUE**

- 9. This Court has subject matter jurisdiction over this action pursuant to 28 U.S.C. §§ 1331 & 1338(a), and 15 U.S.C. § 1121.
- This Court has personal jurisdiction over defendant P&G by virtue of P&G's 10. sales and advertising of Tampax Pearl within this judicial district.
  - Venue is proper in this District pursuant to 28 U.S.C. §§ 1391(b) and (c). 11.

### **P&G's FALSE ADVERTISEMENTS**

- 12. Beginning on or about March 2008, P&G began airing television ads claiming that "it is time to upgrade" to New Pearl plastic tampon, which, "with three fabulous details" (including a "built-in backup® braid") "protects even better than the next leading brand."
- 13. On or about March 2, 2008, P&G ran a print ad (a true and accurate copy of which is attached hereto as Exhibit A) in the Washington Post newspaper stating that "Women choose Tampax 2 to 1 ... Based on sales volume vs. the next leading brand." The ad refers to New Pearl as "The tampon with unique built-in backup® protection."
- 14. On or about May 1, 2008, P&G ran a print ad (a true and accurate copy of which is attached hereto as Exhibit B) in Cosmopolitan magazine that stated, "A leak can ruin everything. Why risk it? Only Tampax has LEAKGUARD<sup>TM</sup> Built-in Back-up® to help stop leaks before they start. So don't be fooled by look-alikes. Look before you leak." The ad further includes a graphic labeled "LEAKGUARD™ Braid."
- 15. On or about May 4, 2008, P&G ran a print ad (a true and accurate copy of which is attached hereto as Exhibit C) in the Washington Post newspaper that stated, "look before you leak... not all products are created equal... Look to LeakGuard<sup>TM</sup> for powerful protection against leaks." The ad includes a graphic labeled "unique LeakGuard braid."
- 16. On or about June 1, 2008, P&G ran a print ad (a true and accurate copy of which is attached hereto as Exhibit D) in Seventeen magazine stating, "A leak can ruin everything. Why risk it? Only Tampax Pearl Plastic® has LEAKGUARD<sup>TM</sup> protection built-

in to give you more leak-free periods than the next leading brand." The ad includes a graphic labeled "LEAKGUARD Braid and Core."

- 17. On or about June 30, 2008, P&G began to air ads on national television claiming that "only Tampax Pearl has LeakGuard... for more leak-free periods than the next leading brand." P&G is scheduled to run a print ad on or about September 1, 2008 in Fitness Magazine (a true and accurate copy of which is attached hereto as Exhibit E) containing a similar claim. On or about August 11, 2008, P&G launched a banner ad (a true and accurate copy of which is attached hereto as Exhibit F) on www.walmart.com making a similar claim.
- 18. On or about July 6, 2008, P&G ran a print ad on the Los Angeles Times (a true and accurate copy of which is attached hereto as Exhibit G) stating "Get LeakGuard™ Protection, only from Tampax® ... With unique built-in backup that helps stop leaks before they happen."
- 19. On or about July 9, 2008, P&G began to air ads on national television claiming that "only Tampax Pearl has LeakGuard protection to make leak-free periods possible." The ad simultaneously displays graphics labeled "LEAKGUARD<sup>TM</sup> Braid."
- 20. On or about August 1, 2008, P&G ran a print ad (a true and accurate copy of which is attached hereto as Exhibit H) in Cosmo Girl stating that "Tampax Pearl® has LeakGuard™ Backup protection built in for more leak-free periods than the next leading brand." The ad further includes graphics labeled "LEAKGUARD™ Braid + LEAKGUARD™ Core = Bye-Bye Backup."

- 21. On or about August 8, 2008, P&G launched banner ads (a true and accurate copy of which are attached hereto as Exhibit I) on www.mtv.com/ontv/fn-mtv stating that Tampax Pearl has "built-in back-up," and features graphics labeled "LEAKGUARD<sup>TM</sup> Braid + LEAKGUARD<sup>TM</sup> Core = Bye-Bye Backup." The banner ads drive web traffic to http://beinggirl.com, a website that is operated by P&G. P&G states on http://beinggirl.com that "Tampax Pearl has LeakGuard Protection to stop leaks better than the next leading brand." A true and accurate copy of the competitive reference made on http://beinggirl.com is attached hereto as Exhibit J.
- 22. The ads referred to in paragraphs 12-21 (collectively, the "Spring 2008 Ad Campaign") were distributed in interstate commerce.
  - 23. Playtex's New Gentle Glide is the "next leading brand."

### **COUNT I**

### (False Advertising in violation of the Lanham Act)

- 24. Playtex re-alleges paragraphs 1-23 and incorporates them by reference.
- 25. P&G has no *in vivo* comparative testing supporting a claim that New Pearl protects better than Playtex's New Gentle Glide.
- 26. Scientific testing conducted by Playtex shows that there is no difference in protection as between New Pearl and New Gentle Glide.
- 27. The claims in the Spring 2008 Ad Campaign that expressly and/or impliedly attribute New Pearl's allegedly superior leakage protection to the LEAKGUARD<sup>TM</sup> Braid are false and misleading.

- 28. Accordingly, each ad in P&G's Spring 2008 Ad Campaign is literally false and/or misleading.
- 29. P&G's Spring 2008 Ad Campaign has deceived and/or has the capacity to deceive a substantial portion of consumers of plastic applicator tampons, and has impaired and/or has the capacity to impair Playtex's goodwill and reputation.
- 30. Playtex has been the leader in the plastic tampon market segment for decades. and Gentle Glide represents a significant portion of its market share.
- 31. Therefore, P&G's Spring 2008 Ad Campaign has caused and will continue to cause Playtex immediate and irreparable harm unless enjoined.
- 32. P&G has knowingly and willfully disseminated these false and misleading claims.

### PRAYER FOR RELIEF

WHEREFORE, Playtex requests that this Court enter judgment holding:

- (a) that P&G's advertising is false and misleading in violation of the Lanham Act and that such false advertisements are willful;
- (b) that P&G, and those acting in concert with it, be preliminarily and permanently enjoined from making false claims about its Tampax Pearl tampons and/or New Gentle Glide;
- that Playtex be awarded damages, including pre- and post-judgment (c) interest, adequate to compensate Playtex for P&G's willful false advertising;

- that such false advertising damages be trebled pursuant to 15 U.S.C. (d) §1117 for willful infringement of § 43(a) of the Lanham Act; and
- (e) awarding Playtex such further relief as the Court deems just and proper.

### **JURY DEMAND**

Playtex demands trial by jury pursuant to Federal Rule of Civil Procedure 38(b).

Dated: September 3, 2008

DAVIS POLK & WARDWELL

By: Sasha E. Polonsky (SP-0422)

Matthew B. Lehr (ML-9982) 450 Lexington Avenue New York, NY 10017

Telephone: (212) 450-4000 Facsimile: (212) 450-3800

- and -

Anthony I. Fenwick (pro hac vice) Veronica C. Abreu (pro hac vice) David J. Lisson (pro hac vice) 1600 El Camino Real Menlo Park, California 94025

Telephone: (650) 752-2000 Facsimile: (650) 752-2111

Attorneys for Plaintiff Playtex Products, Inc.

Exhibit A

any two (2) Tampax®, Tampax Compak Pearl or Tampax Pearl (18ct or higher)



CONSUMER: Hedeem ONLY
by purchasing the brand
size(s) indicated, May not be
reproduced. Void if transferred
to any person, firm, or group
prior to store redemption. You
may pay any sales tax. Any other
use constitutes traud. LIMIT
ONE COUPON PER PURCHASE.

ONE COUPON PER PURCHASE.

DEALER: Sending to Procter
Gamble, 2150 Sunnybrook
Drive, Cincinnati, 014 45237,
Signifies compliance with
Requirements for Proper
Coupon Redemption. Copy
available by writing to the above
address. Cash Value 1/100
of 16, Procter & Gamble
0000002
GG 00000096G



Find out why. Purchase Tampax today and save.

Women choose

TAMPAX

2 to 1







The tampon with unique built-in backup® protection.

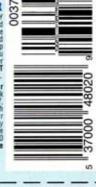
any one (1) Always<sup>a</sup> Pads, Clean or Feminine Cleansing Cloths P&GbrandSAVER

MANUFACTURER COUPON EXPIRATION DATE: 03/31/06

CONSUMER: Redeem ONLY CONSUMEN: Receel UNILY
by purchasing the brand
size(s) Indicated. May not be
reproduced. Void it transferred
to any person, firm, or group
prior to store redemption. You
may pay any sales tax. Any other
use constitutes traud. LIMIT
ONE COUPON PER PURCHASE.

DEALER: Sending to Precter & Gamble, 2:50 Sunnybrook Drive, Cincinnati, UH 45237, signifies compilance with Requirements for Proper Coupon Redemption. Copy available by writing to the above address. Cash Value 1/100 of 1c. Procter & Gamble 080302

C0008 PMG



MANUFACTURER COUPON

\$100

any two (2) Always\* **Pantiliners** (34ct or higher)







P&GbrandSAVER CONSUMER: Redeem ONLY CUNSUMER: Redeem ONLY by purchasing the brand size(s) indicated. May not be reproduced. Void if transferred to any person, firm, or group prior to store redemption. You may pay any sales tax. Any other use constitutes fraud. LIMIT ONE COUPON PER PURCHASE.

DEALER: Sending to Procter
& Gamble, 2150 Sunhybrook
Drive, Cincinnati, 0H 45237,
signifies compilance with
Requirements for Proper
Coopon Redemption. Copy
available by writing to the above
address. Cash Value 1100
01 16. Procter & Gamble
000302

CA G2006 PMG



\*Based on sales volume vs. the next leading brand.

Exhibit B

A leak can ruin everything.

Why risk it?

Only Tampax
has LeakGuard\*
Built-in Backup\*
to help stop leaks
before they start.
So don't be fooled
by look-alikes.

Look before you leak.





**Exhibit C** 

OOK before you

eak

Messing with your feminine protection is risky businessnot all products are created equal. Tampax® and Always®

have LeakGuard"-unique built-in backup protection that helps stop leaks before they happen.

Look to LeakGuard™ for powerful protection against leaks.

# Filed 09/03/2008 Page 6 of 21 \$1.00 Off

any two (2) Tampax® Tampax Compak Pearl or Tampax Pearl (18ct or higher)









CONSUMER: Redeem ONLY by purchasing the brand size(s) indicated. May not be reproduced. Void if transferred to any person, firm, or group prior to store redemption. You may pay any sales tax. Any other use constitutes fraud. LIMIT ONE COUPON PER PURCHASE.

DEALER: Sending to Procter & Gamble, 2150 Sunnybrook Gamble 2150 Sunnybrook Drive, Cincinstati, OH 45237, signifies compilance with "Requirements for Proper Coupon Redemption." Copy available by writing to the above address. Cash Value 1/100 of 16. Practer & Gamble 080504 080504 00008 PBG



MANUFACTURER COUPON EXPIRATION DATE: 05/31/08

any two (2) Always' Pad, Clean or Feminine Cleansing Cloths





### P&GbrandSAVER CONSUMER: Redeem ONLY by

CONSUMER: Redeem ONLY by purchasing the brand size(s) indicated. May not be reproduced. Void if transferred to any person, firm, or group prior to store redemption. You may pay any sales tax. Any other use constitutes trand. LIMIT ONE COUPON PER PURCHASE.

Court Far Value 1150 of Samble 2150 Sunnybrook Drive, Cincinnati, 014 45237, signifies compliance with Requirements for Proper Coupson Redemption. Copy available by writing to the above paddress, Cash Value 1/100 of 1c. Procter & Gamble 25 000504 23 16. Proct 23 080504 25 00006 P&G



MANUFACTURER COUPON

### **\$1.00** Off

any two (2) Always' **Pantiliner GACT or higher** 





COUPUM PER POCHASE:

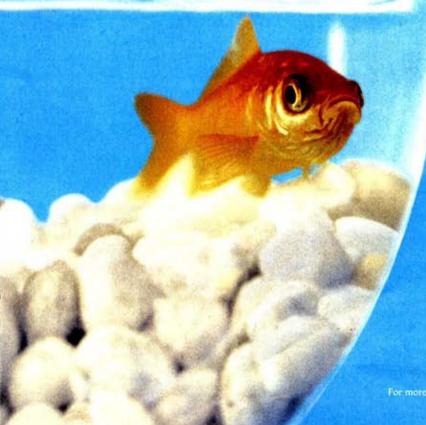
Gamble, 2150 Sunnybrook
Drive, Cincinnati, 014 45237,
signifies compliance with
"Requirements for Proper
Coupon Redemption," Copy
available by writing to the above
address, Cash Value 1/100 of
11.6. Procter & Gamble
000504





Exhibit D

A leak can ruin everything.



Why risk it? Only
Tampax Pearl Plastic\*
has Leak Guard\* protection
built in to give you more
leak-free periods than the
next leading brand.
So look before
you leak.



For more information on Tampax Pearl, go to www.beinggirl.com

**Exhibit E** 

# fall must haves

+



Fall is here and it's time to look and feel great all season. Whether you want to get fit, lose weight or refresh your look, these fall finds are a must.

Receive a \$10 Rite Aid Gift Card by purchasing any two products featured. SEE DETAILS HELOW.



### **Olay Total Effects Touch of Foundation**



New Olay Total Effects Touch of Foundation is an all-in-one daily moisturizer that provides 7 anti-aging benefits in 1 vitamin rich formula. It also contains a touch of sheer foundation to instantly smooth away the appearance of wrinkles and balance uneven tone.

OLAY

For more information, visit www.Olay.com.

### Tampax Pearl Regular 20 ct



Only Tampax Pearl has LeakGuard protection built-in for more leak fre periods than the next leading bran-

For more information, visit www.Tampax.com.



Fall Fit Tip: Prepare for autumn air — moisture your skin daily and exfoliate to eliminate toxins.

Fall Fit Tip: Fall is a busy time so when hormones hit, choose a protection that's comfortable, discreet and easy to p

### Secret Clinical Strength Sport, Marathon Fresh Scent



Beating odor is no sweat.

Introducing New Secret Clinical

Strength Sport, with a self-renewing
sport scent designed for athletes.

So the harder you work,
the harder it works.

For more information, visit www.Secret.com.

### Metabolife Ultra®



**MetaboLife** 

Introducing Metabolife's New Two-Weight Management Program. You exercising. You are eating better. Y making the right choices. And Metis with you every step of the way. Get started with Metabolife Ultra® our premier stage one product, an start getting the life you deserve.

For more information, visit Metabolife.com.

### Fall Fit Tip:

Hit the sauna after the gym to keep pores flushed and fresh.

Fall Fit Tip: Discover a new you — make a healthy diet and exercise plan so you can enjoy Fall's fabulous fashion.

PROGRAM DETAILS: The first 2,500 readers to send in an original receipt for any two (2) of the featured products purchased 8/12/08-9/9/08 will receive a \$10.00 Rite gift card. Include your name, address, daytime phone number and send to: FITNESS Magazine. Fall Must Haves, attn: Katherine Wegert, 125 Park Avenue, NY, NY 101 Must be U.S. resident, 18 yrs or older. One (1) Rite Aid gift card per household. Gift card subject to issuer restrictions. Offer begins 8/12/08 and good while supply last until 9/16/08, whichever comes first. Meredith Corporation d/b/a Fitness® ["Sponsor"] not responsible for lost, late, damaged, misdirected, incomplete, incorrect, illegit postage due requests/mail. Allow 6-8 wks for shipping.

Exhibit F



# Tampax\* Pearl with Leakguard\* Helps Stop Leaks Before They Happen.



Visit www.tampax.com today for more information.

http://instoresnow.walmart.com/enhancedrendercontent\_ektid44030.aspx

Exhibit G



## Get LeakGuard Protection, only from Tampax° and Always°.

With unique built-in backup that helps stop leaks before they happen.



TAMPA

MANUFACTURER COUPON

iled 09/03/2008

any Always Pads

\$

Page 14 of 24VER

Sending to Procter & Gamble, 2150 or. Drive. Cincinnati, OH 45237, signifies

0037000-078482

MANUFACTURER COUPON

any Always<sup>e</sup> Pantiliner (34ct or higher)



P&G brandSAVER CONSUMER: Redeem ONLY by purchasing the brand size(s) indicated. May not be reproduced. Void if transferred to any person, firm, or group prior to store redemption. You may pay any sales tax. Any other use constitutes traud. LIMIT ONE COUPON PER PURCHASE.

DEALER: Sending to Proctor & Gamble, 2150
Surniybrook Drive. Cincinnad, 6H 45237, signifies
compliance with "Requirements for Proper Coupon
Redemption." Copy available by writing to the above
address. Cash Value 11/00 of tc.
Proctor & Gamble 060705 (2000 PSG)





MANUFACTURER COUPON

EXPIRATION DATE: 07/31/08 P&GbrandSAVER

ony Tampax® Compak Pearl or Tampax Pearl [18ct or higher]



CONSUMER: Redeem ONLY by purchasing the brand size(s) indicated. May not be reproduced. Void if transferred to any person, firm, or group prior to store redemption. You may pay any sales tax. Any other ut constitutes traud. LIMIT ONE COUPON PER PURCHASE.

DEALER: Sending to Proctor & Gamble, 2150 Sunnybrook Drive, Cincinnati, OH 45237, signifies compliance with "Requirements for Proper Coupon Bedemation," Does maintain to the story of the story Redemption." Copy available by writing to the above address. Cash Value 1/100 of 1c.



MANUFACTURER COUPON

EXPIRATION DATE: 07/31/08 P&GbrandSAVER

any Tampax®



CONSUMER: Redeem ONLY by purchasing the brand size(s) indicated. May not be reproduced. Void if

constitutes traud. LIMIT ONE COUPON PER PURCHASE. DEALER: Sending to Procter & Gamble, 2150 Surrydrook Drive. Cincinnati, OH 45237, signifies corriptance with "Requirements for Proper Coupon Referention." Copy available by writing to the above address. Cash Value 7/100 of 1s. Procter & Gamble 080706

0073010-078483



**Exhibit H** 

Case 1:08-cv-01532-WHP Document 58-2 Filed 09/03/2008 Page 16 of 21

THAT'S WHY TAMPAX PEARL HAS Leak Guard BACKUP PROTECTION BUILT

IN FOR MORE LEAK-FREE PERIODS THAN THE NEXT LEAD

GOODBYE TO BACKUP. AND THAT'S A GIFT IN ITSELF.



Butsmart Mother Nature



Case 1:08-cv-01532-WHP Document 58-2 Filed 09/03/2008 Page 17 of 21

Exhibit I

ON THE SIDELINES

**BUILT RIGHT IN** 



Tampax Banners seen on <a href="https://www.mtv.com/ontv/fn-mtv">www.mtv.com/ontv/fn-mtv</a> on 8/8/08



BYE, BYE BACKUP

HELLO BIKINI

HELP KEEP MOTHER
NATURE OUT OF YOUR
SUMMER PLANS

GET LEAKGUARD BUILT RIGHT IN

Tampax Banners seen on <a href="https://www.mtv.com/ontv/fn-mtv">www.mtv.com/ontv/fn-mtv</a> on 8/8/08

Exhibit J

Filed 09/03/2008

